Discussion Paper – LMW Committee membership – April 2020

Resolution is required for the following:

- 1. Should the GTC charge a membership fee for all LMW players in addition to their existing club membership fee?
- 2. In response to the first question, should the LMWC separately affiliate, desist from being a GDTA sub-committee, and operate as an independent body?

Question (1)

Should the GTC charge a membership fee for all LMW players in addition to their existing club membership fee?

Currently this is the case and continues to receive pushback from many LMW players and the LMW President. I have undertaken a comparison costing of what this means to the GTC, and a comparison if were to charge our members \$8 per match, and our visitors \$12.50 per match on the basis that they would not need to pay 2 memberships.

Current Position	Now	Future
Other Club Ladies GTC Members via LMW	74	0
GTC Club Ladies GTC Members	20	20
Non-Member Players	0	74
Total members	94	94
Seniors Membership 2020/21	\$25.00	\$25.00
Other Club Yearly play activity at GTC (times per year)	3	3
GTC Club Yearly play activity at GTC (times per year)	18	18
Cost to play LMW at GTC	\$7.00	\$8.00
Non-Member Cost to play LMW at GTC	\$7.00	\$12.50
Annual Income Received		
Membership	\$2,350.00	\$500.00
Other Club Weekly playing Fees	\$1,554.00	\$2,775.00
GTC Club Weekly playing Fees	\$2,520.00	\$2,880.00
Total	\$3,904.00	\$6,155.00
Less Annual Costs		
Affiliation - \$6250 per annum - assume \$6.25 per person	-\$587.50	-\$125.00
Anniation - \$0230 per annum - assume \$0.23 per person		
Staff Member Cost (\$29 per hour - 6 hours) - 28 weeks	-\$4,872.00	-\$4,872.00
	-\$5,459.50	-\$4,997.00
Profit	-\$1,555.50	\$1,158.00

Weekly Profit/Loss

-\$38.89

\$28.95

Notes and assumptions to my calculations are as follows:

- 1. Numbers are based on the current LMW players who are playing this year's Summer/Autumn competition.
- 2. Members are based on the players who play at GTC in this Summer/Autumn Competition.
- 3. Membership Fee is based on the 2020/21 financial year.
- 4. Assumption that non-member players would play at Gosford as a minimum 3 times per year, including semi-finals and finals. Members would play 18 times per year on this same basis.
- 5. It does not include income from round robins played during school holidays.
- 6. We would look to increase our member fees from \$7 to \$8 to support a staff member at the club.
- 7. Our annual membership would reduce although offset by higher competition fees. We would be disadvantaged due to wet weather; however, this would also apply currently.
- 8. I have used 2 full comps over the year to determine weekly playing fees and this is matched by the LMW current competition.
- 9. I have based the per person affiliation costs at \$6.25 or our costs divided by 1000 members. The LMW would need to ensure that they contribute this amount towards annual affiliation.
- 10.I have used Jo Bolster as the person servicing players on current costs for 6 hours over the 28 weeks the LMW competition is being played.

Findings

It would be in GTC's best interest to change the current membership requirements on the basis we could change the mix of playing fees paid on the day of the competition.

On the above calculation's, we are currently losing \$38.89 per week if we keep the same pricing model.

Whilst the LMW is part of the social fabric of GTC, only 3 teams now play from the venue, and with the ability to change the membership mix it may greatly reduce the feedback received from non-members.

Question (2).

In response to the first question, should the LMWC separately affiliate, desist from being a GDTA sub-committee, and operate as an independent body?

- This is for the GTC committee to decide, however the LMW current committee
 has gone outside the scope in relation to the decision made on COVID-19,
 without engaging with the GTC executive on the matter.
- The initial view of the LMW committee wanting to be their own separate body.
- The request through the last GTC committee meeting of which the LMW
 President and Secretary were in attendance of working through the benefits of
 having 2 membership payments. My personal view was that they were pushing
 back on this.